

LUIS O. DE LA HOZ

Luis O. de La Hoz is currently Director of Community Lending for Valley Bank. Valley Bank boasts the ability to help businesses and associations fund projects with competitive rates and best-in-class service.

Previously, Luis worked for BCB Bank as VP Business Community Development, spearheading business community efforts by ensuring business owners are provided with access to capital to support growing businesses.

Luis is passionate about collaborating with corporations and supporting small business owners because of his own journey as an entrepreneur. As a driven leader dedicated to making a difference in the Latino Business Owner market, Luis supports not-for-profit organizations and partners with corporations to facilitate community outreach programs.

He helps non-for-profit organizations reach the Latino Small Business Owner market by acting as an advisor for Latino Entrepreneurs. He brings with specialized training, certifications, and bilingual services so business owners and corporations can feel confident in getting involved in the community.

Luis is active member of the following organizations:

- ✓ Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ)
- ✓ Middlesex County Regional Chamber of Commerce (MCRCC)
- ✓ Hispanic Chamber of E Commerce
- ✓ Middlesex County Office of Workforce Development Notary Public